

The Bucks Start Here

On the following pages is the 11th annual *Healthcare Informatics* 100, our ranking of the top 100 companies by healthcare revenue. This elite group includes all types of healthcare product and service providers—EMR, outsourcing, consulting, practice management and more. The list contains many interesting findings. For example, 62 percent of the 100 get all of their revenues from healthcare, and Dictaphone Healthcare Solutions claims the title of oldest company for its parent, Dictaphone, founded in 1881.

We start our information-gathering process in mid-March by inviting the approximately 1,800 companies in our database to complete our online survey. They are asked for healthcare IT revenues, in millions, in U.S. currency using the conversion rate in effect at the end of their 2003 fiscal year. Then, using the information the companies supply, we rank them by HIT revenue. We rely on the companies to submit accurate numbers.

For 86 percent of companies on the list, revenues grew again last year. Ranking No. 1 for the second year in a row is GE Healthcare at \$2.7 billion, up a third from its 2002 revenues. Its employee count of more than 8,000 is

almost double 2002's reported 4,500. Spheris (formed when Total eMed purchased EdiX from IDX Systems) tops the revenue-gainers chart below with nearly a 79 percent increase over 2002. Also shown in the charts below are newcomers to the 100 list and those who fell off the list because they merged or were acquired, didn't make the top 100 or didn't complete the survey.

Following the list is financial information on the U.S. publicly traded companies (page 57), such as stock high and low and market share, provided by our colleagues at Standard & Poor's, a division of McGraw-Hill Companies.

Next come 10 profiles representing a cross-industry view of companies making the headlines (page 59). Interviews with their top executives reveal their strategies for success and direction for the future. Other companies that may not be in the 100 list but are worth noting can be found in "Up and Comers" and "Others to Watch" (page 67). Wrapping up our 100 package, "M&A in Healthcare IT" (page 73) brings you up to speed on market-consolidation happenings last year and their impact on the industry.

—*Cynthia Huff, Executive Editor*

Top 10 by Revenue Increase in 2003 over 2002

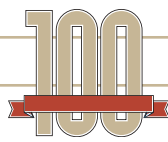
Company	Rank 2004	Rank 2003	Revenue increase
Spheris	35	-	78.9%
Dr. Notes Inc.	97	-	64.3%
Orion Systems International Inc.	98	-	57.1%
ProxyMed Inc.	50	74	52.0%
NOVASOFT SANIDAD	89	-	51.4%
Everything4MDs	80	-	44.8%
Opus Healthcare Solutions Inc.	99	-	37.4%
A4 Health Systems	49	60	34.0%
Epic Systems Corp.	24	30	33.9%
GE Healthcare	1	1	33.3%

Absent from Current 100 (rank 2003)

Accordis	(44)	NEC America Inc.	(18)
CareScience Inc.	(94)	Omega Health Systems	(91)
(acquired by Quovadx)		Patient Care Technologies Inc.	(97)
Cedara Software Corp.	(66)	Salu Inc.	(83)
Deloitte Consulting	(15)	StorageTek	(55)
IMPAC Medical Systems Inc.	(52)	StorCOMM Inc.	(86)
InfoLogix Inc.	(99)	Synertech (now Amisys Synertech)	(34)
Landacorp Inc.	(73)	Transolutions Inc.	(72)
Lawson Software	(26)	Triple G Systems Group Inc.	(93)
Medifax-EDI (acquired by WebMD)	(35)	(acquired by GE Healthcare)	
MedQuist Inc.	(12)	Vitria Technology	(89)

New or returning to the 100

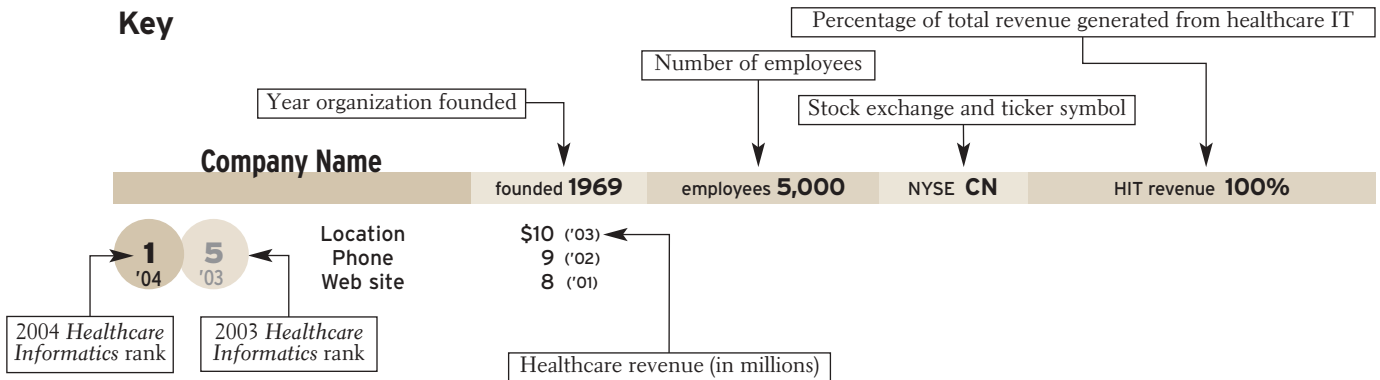
Company	Rank 2004
New this year	
Adaptis	74
Concentra Inc. (Network Services Division)	20
Dr. Notes Inc.	97
Everything4MDs	80
Heartlab Inc.	70
Innovative Managed Care Systems Ltd.	88
MED3000 Inc.	100
NOVASOFT SANIDAD	89
Opus Healthcare Solutions Inc.	99
Orion Systems International Inc.	98
RCM Technologies	83
Smart Document Solutions	38
Spheris	35
TATA Infotech	91
TECSYS Inc.	96
Tele-Tracking Technologies	85
TeleVox Software Inc.	94
Returning after an absence	
Experior Corp.	87
OAO Healthcare Solutions Inc.	67
Physician Micro Systems Inc.	95



Companies (rank) in the *Healthcare Informatics 100* list

3M (22)	CSC Group (92)	IDX (14)	NOVASOFT SANIDAD (89)	SeeBeyond (57)
A4 Health Systems (48)	Dairyland (72)	Information Network (51)	OA0 (67)	Smart Document Solutions (38)
ACS (6)	Daou Systems (54)	Ingenix (11)	Omnicell (31)	Source Medical (62)
Adaptis (74)	Dictaphone (26)	Innovative Managed Care (88)	Opus Healthcare Solutions (99)	Spheris (35)
Allscripts (39)	Dr. Notes (97)	Integic (33)	Orion Systems (98)	SRC Software (78)
Amisys Synertech (35)	Eclipsys (21)	InterSystems (28)	Park City Solutions (58)	SSI Group (58)
Antares (53)	EDS (3)	ISH (63)	PeopleSoft (19)	Superior Consultant (34)
Blue Diesel (68)	Epic (24)	Keane (23)	Per-Se (15)	Surgical Info. (82)
Capgemini (4)	Everything4MDs (80)	Kronos (30)	Perot (10)	Syntel (56)
Captiva (86)	Experior (87)	LanVision (93)	Philips Medical (2)	TATA Infotech (91)
CareCentric (76)	First Consulting Group (18)	McKesson (5)	Physician Micro Systems (95)	TECSYS (96)
CareTech (32)	GE Healthcare (1)	MED3000 (100)	Picis (65)	Tele-Tracking Tech. (85)
Cerner (9)	Health Care Software (90)	MEDecision (75)	Planar Systems (37)	TeleVox (94)
CMHC (73)	Healthxaxis (79)	MEDITECH (17)	ProxyMed (50)	TriZetto (16)
Cognizant (41)	Healthcare Management (60)	MediSolution (52)	QuadraMed (25)	VantageMed (77)
Companion (48)	Healthlink (45)	Mediware (61)	Quovadx (42)	ViPS Inc. (43)
Computer Sciences (CSC) (8)	HealthScribe (55)	Merge-eFilm (66)	RCM Technologies (83)	VitalWorks (29)
Concentra (20)	HEALTHvision (71)	Misys (12)	SAS (27)	WebMD (7)
CPSI (40)	Heartlab (70)	NDCHealth (13)	SCC Soft Computer (46)	Wellogix (81)
Creative Socio-Medics (69)	HSS (84)	NextGen (44)	Sectra Imtec AB (47)	Wyse Technology (64)

Key



IT Companies by Healthcare Revenue (in millions)

GE Healthcare

founded 2000	employees 8,000+	NYSE GE	HIT revenue 100%
1 '04 1 '03 Milwaukee (800) 558-5120 www.gehealthcare.com	2700 ('03) 1800 ('02) 1600 ('01)	Market: Provides advanced solutions to healthcare professionals to improve their clinical performance. Expertise spans clinical communications, cardiology, patient monitoring, image management and clinical information systems to enable real-time, integrated EMR Company Executives: Dow Wilson, Pres./CEO, Information Technologies	

Philips Medical Systems

founded 1896	employees 31,000	NYSE PHG	HIT revenue 32%
2 '04 2 '03 Andover, Mass. (800) 722-7900 www.medical.philips.com	1933 ('03) 1700 ('02) - ('01)	Market: Provides patient monitoring and ultrasound systems, information management, medical IT, diagnostic cardiology devices, resuscitation products, X-ray, MR and CT, nuclear medicine- and PET-related supplies, professional services and support Company Executives: Jouko Karvinen; Steve Rusckowski	

IT Companies by Healthcare Revenue (in millions)

EDS

		founded 1962	employees 135,000	NYSE EDS	HIT revenue 8%
3 '04	2 '03	Plano, Texas	1720 ('03)	Market: Provides a broad range of IT outsourcing, consulting, and business process services to payer, provider, government health, and life sciences organizations around the world Company Executives: Michael H. Jordan, Chair/CEO; Jeff Heller, Pres./COO	
		(972) 605-6000	1700 ('02)		
		www.eds.com	1300 ('01)		

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Capgemini

		founded 1967	employees 48,000	NYSE CAPP.PA	HIT revenue 27%
4 '04	9 '03	New York	1550 ('03)	Market: Provides holistic solutions in consulting, technology and outsourcing; healthcare practice specializes in clinical transformation and process improvement, revenue cycle, and supply chain services Company Executives: Paul Hermelin; Alexandre Haeffner	
		(917) 934-8000	1726 ('02)		
		www.capgemini.com	1431 ('01)		

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McKesson Information Solutions

		founded 1833	employees 5,970	NYSE MCK	HIT revenue 100%
5 '04	4 '03	Alpharetta, Ga.	1139 ('03)	Market: Provider of IT solutions that help organizations worldwide improve patient safety, reduce the cost and variability of care, and better manage revenue stream and resources Company Executives: Pamela Pure, Pres.	
		(800) 981-8601	1004 ('02)		
		infosolutions.mckesson.com	941.8 ('01)		

ACS Inc.

		founded 1988	employees 40,000	NYSE ACS	HIT revenue 24%
6 '04	5 '03	Dallas	1018 ('03)	Market: Provider of business process and IT outsourcing solutions to commercial and government clients in nearly 100 countries worldwide Company Executives: Jeff Rich; Mark King	
		(800) 845-5530	1000* ('02)		
		www.acs-inc.com	- ('01)		

*'02 revenues reported for calendar year.

WebMD Corp.

		founded 1996	employees 5,600	NASDAQ HLTH	HIT revenue 93%
7 '04	7 '03	Elmwood Park, N.J.	892.04 ('03)	Market: Provides products and services that streamline administrative and clinical processes, promote efficiency and reduce costs by facilitating information exchange, communication and electronic transactions between healthcare participants Company Executives: Martin J. Wygod, Chair; Roger C. Holstein, CEO	
		(800) 809-0703	805.89 ('02)		
		www.webmd.com	780 ('01)		

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Computer Sciences Corp. (CSC)

		founded 1959	employees 90,000+	NYSE CSC	HIT revenue 6%
8 '04	6 '03	El Segundo, Calif.	843 ('03)	Market: Globally organized to serve all aspects of healthcare industry—provider, payer, pharmaceutical and biotech organizations—through management consulting, systems integration and outsourcing agreements Company Executives: Van B. Honeycutt, Chair/CEO; Dan Garrett, VP Global Health Solutions	
		(610) 251-0660	819 ('02)		
		www.csc.com	523 ('01)		

Cerner Corp.

		founded 1979	employees 5,100	NASDAQ CERN	HIT revenue 100%
9 '04	8 '03	Kansas City, Mo.	839.59 ('03)	Market: Supplier of healthcare IT that takes the paper chart out of healthcare, eliminating error, variance and waste in the care process Company Executives: Neal L. Patterson; Trace Devanny	
		(816) 221-1024	780.26 ('02)		
		www.cerner.com	560.8 ('01)		

IT Companies by Healthcare Revenue (in millions)

Perot Systems Corp.

		founded 1988	employees 13,000	NYSE PER	HIT revenue 45%
10 '04	10 '03	Plano, Texas (972) 577-0000 www.perotsystems.com	659 ('03) 591 ('02) 414 ('01)	Market: Global provider of business process, technology and consulting solutions to the healthcare industry Company Executives: H. Ross Perot; Ross Perot Jr.	

Ingenix Inc.

		founded 1998	employees 3,000	Private	HIT revenue 100%
11 '04	11 '03	Salt Lake City (801) 982-3000 www.ingenix.com	574 ('03) 500 ('02) 447 ('01)	Market: Offers set of products and services that enhance clinical and financial insight, increase quality of healthcare delivery and administration, and improve cost management Company Executives: Kevin Pearson; Nicholas Hanchak	

Misys Healthcare Systems

		founded 1982	employees 2,600	London MSY.L	HIT revenue 100%
12 '04	14 '03	Raleigh, N.C. (800) 334-8534 www.misyshealthcare.com	467 ('03) 411 ('02) 272 ('01)	Market: Develops and supports reliable, high-quality, easy-to-use software and services that enable physicians and caregivers to more easily manage the complexities of healthcare Company Executives: Tom Skelton, CEO; Charles Lambert, CFO	

NDCHealth

		founded 1967	employees 1,800	NYSE NDC	HIT revenue 60%
13 '04	17 '03	Atlanta (800) 778-6711 www.ndchealth.com	429.6 ('03) 353.4 ('02) 337.1 ('01)	Market: Provider of health information solutions that add value to pharmacy, hospital, physician, pharmaceutical and payer businesses Company Executives: Walter Hoff; Chuck Miller	

IDX Systems Corp.

		founded 1969	employees 2,100	NASDAQ IDXC	HIT revenue 100%
14 '04	13 '03	Burlington, Vt. (888) 439-6584 www.idx.com	399.2 ('03) 348 ('02) 296 ('01)	Market: Provides IT solutions to maximize value in delivery of healthcare, improve quality of patient service, enhance medical outcomes and reduce costs of care Company Executives: James H. Crook Jr., CEO; Thomas W. Butts, Pres./COO	

Per-Se Technologies

		founded 1985	employees 4,800	NASDAQ PSTI	HIT revenue 100%
15 '04	16 '03	Atlanta (877) 737-3773 www.per-se.com	334 ('03) 354 ('02) 329 ('01)	Market: Provides solutions that streamline and simplify complex administrative burden of providing healthcare, enable physicians and hospitals to achieve their income potential Company Executives: Philip Pead; Chris Perkins	

TriZetto Group Inc., The

		founded 1997	employees 1,500	NASDAQ TZIX	HIT revenue 100%
16 '04	20 '03	Newport Beach, Calif. (949) 719-2200 www.trizetto.com	290.3 ('03) 265.2 ('02) 218.2 ('01)	Market: Offers portfolio of IT products and services, including enterprise and specialized software, outsourced services and consulting, to health plans and benefits administrators Company Executives: Jeff Margolis, Chair/CEO/Pres.; Tony Bellomo, Exec. VP	

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IT Companies by Healthcare Revenue (in millions)

Medical Information

Technology Inc. (MEDITECH)		founded 1969	employees 2,000	Private	HIT revenue 100%
17 '04	21 '03	Westwood, Mass. (781) 821-3000 www.meditech.com	270.78 ('03) 256.2 ('02) 217.94 ('01)	Market: Offers system that unifies clinical, administrative and financial information across healthcare organization, including acute care, long-term care, home healthcare and physician practices Company Executives: A. Neil Pappalardo, Chair/CEO; Lawrence A. Polimeno, Vice Chair	

First Consulting Group Inc.

		founded 1980	employees 2,066	NASDAQ FCGI	HIT revenue 94%
18 '04	19 '03	Long Beach, Calif. (800) 345-0957 www.fcg.com	270.48 ('03) 271.42 ('02) 258.88 ('01)	Market: Provider of outsourcing, consulting, systems implementation and integration for healthcare organizations throughout North America, Europe and Asia through combinations of on-site, off-site and offshore outsourced services Company Executives: Luther Nussbaum; Steve Heck	

PeopleSoft Inc.

		founded 1987	employees 12,000	NASDAQ PSFT	HIT revenue 12%
19 '04	22 '03	Pleasanton, Calif. (888) 773-8277 peoplesoft.com	260.59 ('03) 223.38 ('02) 203.21 ('01)	Market: Delivers real-time solutions built specifically for care delivery organizations; enables clinicians to focus on patient care by automating materials management, providing key performance metrics, improving workforce management Company Executives: Craig Conway, CEO; Kevin Parker, CFO	

Concentra Inc., Network Services Division

		founded 1990	employees 2,200	Private	HIT revenue 100%
20 '04	- '03	Addison, Texas (800) 232-3550 www.concentra.com	260.2 ('03) 230.3 ('02) 185.3 ('01)	Market: Technology outsourcing and financial services that assist payers in review and administration of medical bills associated with group health, workers' compensation, auto injury claims Company Executives: Dan Thomas, Chair/CEO; Fred Dunlap, Pres./COO	

Eclipsys

		founded 1995	employees 1,850	NASDAQ ECLP	HIT revenue 95%
21 '04	23 '03	Boca Raton, Fla. (561) 322-4321 www.eclipsys.com	254.7 ('03) 218.1 ('02) 239.7 ('01)	Market: Provides advanced clinical, financial, information management software and service solutions to healthcare organizations to improve patient safety, operational efficiency, financial and satisfaction outcomes Company Executives: Paul L. Ruffin, Pres./CEO; John Cooper, Exec. VP, Sales & Marketing	

3M Health Information Systems

		founded 1902	employees 600 (HIS Div.)	NYSE MMM	HIT revenue 100%
22 '04	24 '03	Murray, Utah (800) 367-2447 www.3mhis.com	216 ('03) 185.39 ('02) 179.56 ('01)	Market: Provider of advanced software tools and services that help healthcare organizations capture, classify, and manage accurate healthcare data Company Executives: Nancy Larsen, General Manager	

Keane Inc.

		founded 1965	employees 8,500	NYSE KEA	HIT revenue 21%
23 '04	25 '03	Melville, N.Y. (800) 699-6773 www.keane.com/hsd	176.29 ('03) 155.43 ('02) 95.2 ('01)	Market: Provider of healthcare information systems and services, offering extensive enterprise healthcare solutions that help IDNs, hospitals, long-term care facilities, medical group practices and managed care organizations better manage IT operations Company Executives: Raymond Paris; Al Gottlieb	

IT Companies by Healthcare Revenue (in millions)

Epic Systems Corp.				founded 1979	employees 1,200	Private	HIT revenue 100%
24 '04	30 '03	Madison, Wis. (608) 271-9000 www.epicsystems.com	162 ('03) 107 ('02) 76 ('01)	Market: Develops integrated clinical, access, and revenue-cycle software, delivering patient information seamlessly between inpatient and ambulatory environments and over the Web Company Executives: Judith R. Faulkner; Carl D. Dvorak			
QuadraMed Corp.				founded 1993	employees 880	OTCBB QMDC.OB	HIT revenue 100%
25 '04	27 '03	Reston, Va. (800) 393-0278 www.quadramed.com	125.1 ('03) 109.6 ('02) 117 ('01)	Market: Provides healthcare IT and related services for smarter healthcare—from clinical and patient information management to revenue cycle and health information management Company Executives: Lawrence P. English, Chair/CEO; Michael S. Wilstead, Pres./COO			
Dictaphone Healthcare Solutions				founded 1881	employees 1,500	Private	HIT revenue 100%
26 '04	28 '03	Stratford, Conn. (888) 350-4836 www.dictaphone.com/speechrecworks	118.5 ('03) 122.1 ('02) 88.7 ('01)	Market: Provides speech recognition, dictation/transcription and EMR solutions for capture, management and distribution of patient information Company Executives: Robert Schwager, Chair/CEO; Tim Ledwick, CFO			
SAS				founded 1976	employees 9,238	Private	HIT revenue 8.6%
27 '04	33 '03	Cary, N.C. (919) 677-8000 www.sas.com	114.71 ('03) 92.05 ('02) 84.18 ('01)	Market: Delivers business intelligence software and services that create enterprise intelligence, enable better, more accurate and informed decisions Company Executives: Jim Goodnight, Pres./CEO; Jim Davis, SVP/Chief Marketing Officer			
InterSystems Corp.				founded 1978	employees 520	Private	HIT revenue 80%
28 '04	39 '03	Cambridge, Mass. (800) 752-2571 www.intersystems.com	113.6 ('03) 82.66 ('02) 75.55 ('01)	Market: Serves needs of IT organizations and independent software vendors; showcase products—CACH, post-relational database, and Ensemble, integration platform—enable rapid creation and integration of high-performance applications Company Executives: Terry Ragon, Pres./CEO; John McCormick, COO			
VitalWorks				founded 1997	employees 700	NASDAQ VWKS	HIT revenue 100%
29 '04	29 '03	Ridgefield, Conn. (800) 278-0037 www.vitalworks.com	111.52 ('03) 114.81 ('02) 27.8 ('01)	Market: Offers solutions to wide variety of specialties, including Web-based practice management, EMR, imaging, and workflow solutions Company Executives: Joseph M. Walsh, CEO; Stephen Kahane, Vice Chair			
Kronos Inc.				founded 1977	employees 2,400	NASDAQ KRON	HIT revenue 27%
30 '04	32 '03	Chelmsford, Mass. (800) 225-1561 www.kronos.com	108.78 ('03) 94.05 ('02) 76.84 ('01)	Market: Provider of human resources, payroll, scheduling, time and labor solutions; employee relationship management system puts real-time information in hands of decision makers, aligns employee performance with organizational objectives, improves employee satisfaction Company Executives: Mark Ain, CEO; Paul Lacy, CFO			

IT Companies by Healthcare Revenue (in millions)

Headliner: page 64	Omniceil Inc.			
	founded 1992	employees 450	NASDAQ OMCL	HIT revenue 100%
31 '04	36 '03	Mountain View, Calif. (800) 850-6664 www.omnicell.com	102.13 ('03) 87.69 ('02) 86.9 ('01)	Market: Provides solutions that enhance the effectiveness of medication-use process and medical-surgical supply chain, improving patient care and clinical and financial outcomes Company Executives: Randall Lipps, Chair/Pres./CEO; Dennis Wolf, CFO, Exec. VP of Op., Finances and Admin.

CareTech Solutions Inc.				
founded 1998	employees 523	Private	HIT revenue 100%	
32 '04	31 '03	Troy, Mich. (877) 700-8324 www.caretech solutions.com	100.14 ('03) 99.38 ('02) 77.3 ('01)	Market: Provider of healthcare IT and health information management services outsourcing; offers flexible solutions that contribute to improving patient care while lowering healthcare costs Company Executives: James Giordano, Pres./CEO; Philip Spinelli, VP, Sales & Marketing

Headliner: page 62	Integic Corp.			
	founded 1990	employees 600	Private	HIT revenue 60%
33 '04	37 '03	Chantilly, Va. (866) 468-3442 www.integic.com	100 ('03) 85 ('02) 70 ('01)	Market: Software developer and systems integrator with expertise in process integration of clinical trials and of clinical data with fiscal medical systems; architect and integration specialist for Dept. of Defense military health system Company Executives: Robert E. LaRose; Lawrence R. Albert

Superior Consultant Co.				
founded 1984	employees 602	NASDAQ SUPC	HIT revenue 99%	
34 '04	38 '03	Southfield, Mich. (800) 781-0960 www.superior consultant.com	91.9 ('03) 84.1 ('02) 86.7 ('01)	Market: Provider of outsourcing, management and IT consulting services and solutions to the healthcare industry Company Executives: Richard D. Helppie; George S. Huntzinger

Amisys Synertech Inc.*				
founded 1976	employees 885	Private	HIT revenue 100%	
35 '04	80 '03	Rockville, Md. (800) 216-9756 www.asihealth.com	90 ('03) - ('02) - ('01)	Market: Delivers comprehensive, mission-critical information management software and BPO and application hosting services for healthcare payers Company Executives: Kevin R. Brown, Pres./CEO; Andrew Massetti, CFO

*Amisys (ranked No. 80 in the 2003 100 list) and Synertech (ranked No. 34) are now a combined company.

Spheris				
founded 1997†	employees 3,500	Private	HIT revenue 100%	
35 '04	- '03	Franklin, Tenn. (800) 368-1717 www.spheris.com	90 ('03) 19 ('02) 14 ('01)	Market: Provides medical transcription technology and services to health systems, hospitals and clinics Company Executives: Steven E. Simpson, Pres./CEO; Antoine Abdallah, COO

†Originated as Total eMed.

Planar Systems				
founded 1983	employees 460	NASDAQ PLNR	HIT revenue 35%	
37 '04	40 '03	Beaverton, Ore. (503) 748-1100 www.planar.com	88.64 ('03) 78.97 ('02) 71.14 ('01)	Market: Provides suite of flat-panel display solutions, primarily for PACS/digital imaging and point-of-care information management Company Executives: Balaji Krishnamurthy, Chair/Pres./CEO; Steve Buhaly, CFO

IT Companies by Healthcare Revenue (in millions)

Smart Document Solutions

	founded 1976	employees 1,802	Private	HIT revenue 100%
38 '04	- '03	Alpharetta, Ga. (800) 367-1500 www.smart documentsolutions.net	86 ('03) 99 ('02) 103 ('01)	Market: Health document processor, offering comprehensive health data management solutions including automated ROI and electronic patient record storage and retrieval Company Executives: Glenn Andrews; Peter Schmitt

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Allscripts Healthcare Solutions

	founded 1986	employees 300+	NASDAQ MDRX	HIT revenue 54%
39 '04	42 '03	Libertyville, Ill. (800) 654-0889 www.allscripts.com	85.84 ('03) 78.8 ('02) 70.75 ('01)	Market: Provides TouchWorks EMR, utilizing wireless PDAs, tablet PCs or desktop workstations to automate physician activities, including prescribing, charge capture, dictation, lab orders/results, document imaging, patient education, documenting clinical encounters Company Executives: Glen Tullman, CEO; Bill Davis, CFO

CPSI

	founded 1979	employees 653	NASDAQ CPSI	HIT revenue 100%
40 '04	43 '03	Mobile, Ala. (800) 711-2774 www.cpsinet.com	81.3 ('03) 73.7 ('02) 59.6 ('01)	Market: Provides healthcare information system that includes software, hardware, conversion/implementation and support; software modules include financial, clinical, point-of-care solutions and PACS Company Executives: David A. Dye, Pres./CEO; Boyd Douglas, Exec. VP, COO

Cognizant Technology Solutions US Corp.

	founded 1994	employees 10,000+	NASDAQ CTSH	HIT revenue 22%
41 '04	46 '03	Teaneck, N.J. (888) 937-3277 www.cognizant.com	79.5 ('03) 55.8 ('02) 41.4 ('01)	Market: Provider of IT services including applications management, development, integration, and re-engineering; infrastructure management; business process outsourcing; enterprise consulting; technology architecture; program and change management through onsite/offshore outsourcing model Company Executives: Lakshmi Narayanan, Pres./CEO; Francisco D'Souza, COO

Quovadx

	founded 1998	employees 628	NASDAQ QVDX	HIT revenue 60%
42 '04	45 '03	Englewood, Colo. (800) 723-3033 www.quovadx.com	59.5 ('03) 60.5 ('02) 50.5 ('01)	Market: Global software company that helps organizations develop, extend and integrate customizable applications with the flexibility of open standards Company Executives: Lorine Sweeney, CEO; Gary Scherping, CFO

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ViPS Inc.

	founded 1979	employees 400	Private	HIT revenue 100%
43 '04	48 '03	Baltimore (410) 832-8300 www.vips.com	58.3 ('03) 51 ('02) 44.9 ('01)	Market: Delivers business intelligence that simplifies business of healthcare with advanced care, claims, fraud- and clinical-trial solutions Company Executives: Jenny Morgan, Pres./CEO; Glen Steinbach, CFO

NextGen Healthcare Information Systems Inc.

	founded 1994	employees 197	NASDAQ QSII	HIT revenue 100%
44 '04	53 '03	Horsham, Pa. (215) 657-7010 www.nextgen.com	54.77 ('03) 44.42 ('02) 39.94 ('01)	Market: Provider of practice management and electronic medical records software that streamlines office administration and manages clinical outcomes data, from multiprovider enterprise to solo practice Company Executives: Patrick Cline; Louis Silverman

IT Companies by Healthcare Revenue (in millions)

Healthlink Inc.

		founded 1992	employees 271	Private	HIT revenue 100%
45 '04	51 '03	Houston (800) 223-8956 www.healthlinkinc.com	51.5 ('03) 46.11 ('02) 35.82 ('01)	Market: Provides IT and process redesign consulting services to help health-care organizations realize tangible business and clinical value from IT-enabled investments Company Executives: Ivo Nelson, CEO; Roger Huseman, CFO	

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SCC Soft Computer

		founded 1979	employees 964	Private	HIT revenue 100%
46 '04	50 '03	Palm Harbor, Fla. (800) 763-8352 www.softcomputer.com	51.4 ('03) 48.7 ('02) 37.7 ('01)	Market: Offers integrated suite of laboratory and clinical information systems; architecture accommodates heavy test volume, multisite labs, core/reference lab environments Company Executives: Gilbert Hakim, CEO; Jean Hakim, Pres.	

Sectra Imtec AB

		founded 1978	employees 193	Stockholm*	HIT revenue 100%
47 '04	57 '03	Linköping, Sweden +46 13 23 52 00 www.sectra.se/medical	50.26 ('03) 38.47 ('02) 21.15 ('01)	Market: Provides system solutions for digital radiology worldwide Company Executives: Torbjörn Kronander; Jan-Olof Brüer	

*SECT.ST

Companion Technologies

		founded 1985	employees 450	Private	HIT revenue 100%
48 '04	41 '03	Columbia, S.C. (800) 999-0788 www.companiontechnologies.com	48 ('03) 79 ('02) 84 ('01)	Market: Develops practice management and EMR software and services, information management solutions for clinical, financial, operational and managed care needs Company Executives: Harvey Galloway; Craig Klein	

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A4 Health Systems

		founded 1970	employees 300+	Private	HIT revenue 100%
48 '04	60 '03	Cary, N.C. (888) 372-3282 www.a4healthsystems.com	47 ('03) 31 ('02) 23 ('01)	Market: Promotes community-based healthcare via HealthMatics EMR solutions for consolidated clinical, financial and administrative patient information management; software and services offered nationwide to physician groups, small practices, emergency departments and hospitals Company Executives: John McConnell, CEO/Chair; David Bond, Pres./COO	

ProxyMed Inc.

		founded 1989	employees 574	NASDAQ PILL	HIT revenue 65%
50 '04	74 '03	Norcross, Ga. (800) 882-0802 www.proxymed.com	46.7 ('03) 22.4 ('02) 16.9 ('01)	Market: Provides connectivity and cost-containment solutions to physicians, hospitals, payer organizations, healthcare billing companies, clinical laboratories and pharmacies Company Executives: Michael K. Hoover, Chair/CEO; Nancy J. Ham, Pres./COO	

Information Network Corp.

		founded 1983	employees 280	Private	HIT revenue 100%
51 '04	58 '03	Phoenix (800) 423-4421 www.incsystem.com	45.4 ('03) 31.47 ('02) 24 ('01)	Market: Provides outsourced business and application services to small and medium-size public sector health benefit organizations Company Executives: William Hagan, CEO; Ronald Kuznicki, CTO	

IT Companies by Healthcare Revenue (in millions)

MediSolution Ltd.				founded 1974	employees 335	TSX MSH	HIT revenue 99%
52 '04	69 '03	Mississauga, Ontario (866) 467-4630 www.medisolution.com	44.32 ('03) 38.61 ('02) 62.09 ('01)	Market: Provides healthcare information systems and resource management solutions across North America, helping improve operational efficiencies and delivery of services Company Executives: Allan Lin; Paul Hill			
Antares Management Solutions				founded 1997	employees 700	Private	HIT revenue 65%
53 '04	47 '03	Westlake, Ohio (866) 268-2737 www.antaressolutions.com	42.81 ('03) 54.07 ('02) 58.75 ('01)	Market: Offers IT solutions to health insurance industry and related markets, helping clients obtain operating efficiencies and gain competitive advantages Company Executives: Edward Hartzell, CEO; Ken Sidon, Pres.			
Daou Systems Inc.				founded 1987	employees 162	OTCBB DAOU	HIT revenue 100%
54 '04	56 '03	Exton, Pa. (800) 578-3268 www.daou.com	42.16 ('03) 37.94 ('02) 41.08 ('01)	Market: Provides strategic consulting and management services to healthcare organizations in design, deployment, and support of IT infrastructure and application systems; services include IT application design and implementation, government and integration services Company Executives: Daniel J. Malcolm; Jay Roberts			
HealthScribe Inc.				founded 1993	employees 1,901	Private	HIT revenue 100%
55 '04	59 '03	Sterling, Va. (888) 591-9984 www.healthscribe.com	40.5 ('03) 31.5 ('02) 25.8 ('01)	Market: Outsourcer providing medical transcription and data management services to healthcare groups, including large-volume organizations such as integrated delivery networks and multifacility healthcare systems Company Executives: Michael King; David Ehrhardt			
Syntel Inc.				founded 1980	employees 3,861	NASDAQ SYNT	HIT revenue 22%
56 '04	61 '03	Troy, Mich. (248) 619-2800 www.syntelinc.com	38.82 ('03) 30.47 ('02) - ('01)	Market: Global provider of custom outsourcing solutions in broad spectrum of IT and IT-enabled services; global delivery service drives speed-to-market and quality advantages Company Executives: Bharat Desai, Chair/CEO; Marlin Mackey, SVP, Client Relationships			
SeeBeyond Technology Corp.				founded 1989	employees 673	NASDAQ SBYN	HIT revenue 17%
57 '04	54 '03	Monrovia, Calif. (800) 425-0541 www.seebeyond.com	38 ('03) 39.2 ('02) 38.4 ('01)	Market: Helps organizations rapidly assemble, integrate and deploy enterprise-scale end-user composite applications built on existing systems and infrastructure to improve business operations Company Executives: James T. Demetriades, CEO; H. Carvel Moore, Pres./COO			
Park City Solutions				founded 1999	employees 250	Private	HIT revenue 100%
58 '04	71 '03	Midway, Ohio (800) 729-4264 www.parkcitysolutions.com	36 ('03) 25.5 ('02) 21.1 ('01)	Market: National systems integration organization specializing in three distinct segments: healthcare IT/consulting, government, and healthcare portals, including custom portal application integration Company Executives: Terry Pitts; Scott Holbrook			

IT Companies by Healthcare Revenue (in millions)

SSI Group Inc., The		founded 1988	employees 350+	Private	HIT revenue 100%
58 '04	63 '03	Mobile, Ala. (800) 880-3032 www.thessigroup.com	36 ('03) 28 ('02) 28 ('01)	Market: National software IT company offering range of provider/payer services and technologies for managing the revenue cycle, including claims processing (ASP/direct/clearinghouse), document management and business office outsourcing Company Executives: Bobby E. Smith, CEO/Pres.; Jimmy Lyons, CFO	
Healthcare Management Systems Inc.		founded 1984	employees 286	Private	HIT revenue 100%
60 '04	62 '03	Nashville, Tenn. (800) 383-3317 www.hmstn.com	33.1 ('03) 30.5 ('02) 28 ('01)	Market: Provides integrated hospital information systems and services for community and specialty hospitals to advance patient care process, reduce medical errors, increase productivity and improve business operations Company Executives: Tom Givens, Pres.; John Doss, Exec. VP	
Mediware Information Systems Inc.		founded 1981	employees 213	NASDAQ MEDW	HIT revenue 100%
61 '04	64 '03	Lenexa, Kan. (800) 255-3057 www.mediware.com	32.98 ('03) 30.09 ('02) 26.16 ('01)	Market: Provides clinical information systems for hospitals and integrated healthcare delivery systems; specializes in pharmacy information systems, blood bank management systems and operating room management solutions Company Executives: George Barry; Mike Crabtree	
Source Medical		founded 2001	employees 257	Private	HIT revenue 100%
62 '04	67 '03	Birmingham, Ala. (800) 719-1904 www.sourcemed.net	31 ('03) 28 ('02) 10 ('01)	Market: Provider of outpatient information solutions for ambulatory surgery centers, surgical hospitals, rehabilitation clinics, radiology facilities and physician practices Company Executives: P. Daryl Brown; Thomas P. Staudt	
ISH Inc.		founded 1989	employees 174	Private	HIT revenue 100%
63 '04	65 '03	West Orange, N.J. (800) 284-8018 www.ishinc.com	30.72 ('03) 30.06 ('02) 28.1 ('01)	Market: Business performance improvement through implementation of IT-enabled business strategies based on IT-investment portfolio management Company Executives: Jeffrey J. Uliano CEO/Pres.; John Marchisin, Exec. VP	
Wyse Technology		founded 1981	employees 500	Private	HIT revenue 15%
64 '04	48 '03	San Jose, Calif. (408) 473-1200 www.wyse.com	30 ('03) 20 ('02) 20 ('01)	Market: Maximizes benefits of server-centric computing by delivering access to Windows and Web applications; expertise from server, through network, to desktop Company Executives: John Stringer, Pres./CEO, U.S.; Y.S. Fu, Pres., Taiwan	
Picis		founded 1973	employees 260	Private	HIT revenue 100%
65 '04	70 '03	Wakefield, Mass. (781) 557-3000 www.picis.com	29 ('03) 26 ('02) 17 ('01)	Market: Delivers perioperative automation, providing integrated solutions for surgery, anesthesia, critical care, high-acuity care Company Executives: Todd Cozzens, CEO; Joe Smith, Pres.	

IT Companies by Healthcare Revenue (in millions)

Merge-eFilm				
	founded 1987	employees 196	NASDAQ MRGE	HIT revenue 100%
66 '04	82 '03	Milwaukee (414) 977-4000 www.merge-efilm.com	28.68 ('03) 20.79 ('02) 15.74 ('01)	Market: Provides suite of RIS/PACS products that integrate, streamline, distribute business and clinical information and medical images across healthcare enterprise, accelerate productivity of imaging centers, small- to medium-size hospitals and clinics Company Executives: Richard A. Linden, Pres./CEO
OA0 HealthCare Solutions Inc.				
	founded 1997	employees 150	Private*	HIT revenue 100%
67 '04	- '03	Woodland Hills, Calif. (888) 699-9016 www.oaohs.com	28.24 ('03) 23.1 ('02) 18.57 ('01)	Market: Produces healthcare IT solutions designed to meet needs of benefits administrators, payers and providers to optimize operations, streamline processes and increase profitability Company Executives: Zan Calhoun, Pres.; Dean Campbell, COO
*OA0 Healthcare Solutions Inc. went private in 2004.				
Blue Diesel				
	founded 1995	employees 27	Private	HIT revenue 90%
68 '04	68 '03	Westerville, Ohio (614) 540-4226 www.bluediesel.com	27.9 ('03) 26.8 ('02) 51.7 ('01)	Market: Interactive communications company that blends marketing, technology and creative design to provide evidence-based solutions for pharmaceutical and healthcare companies Company Executives: John Racik, CEO; Kelly Gratz, Pres.
Creative Socio-Medics Corp.				
	founded 1968	employees 170	NASDAQ NTST	HIT revenue 100%
69 '04	75 '03	Great River, N.Y. (800) 421-7503 www.csmcorp.com	27.18 ('03) 22.13 ('02) 18.1 ('01)	Market: Provides Avatar software solutions for health and human services Company Executives: James Conway; Jerry Koop
Heartlab Inc.				
	founded 1994	employees 125	Private	HIT revenue 100%
70 '04	- '03	Westerly, R.I. (800) 959-3205 www.heartlab.com	25.19 ('03) 18.19 ('02) 17.47 ('01)	Market: Encompass Cardiac Network delivers enterprisewide Web-based image management and reporting for multiple modalities with bidirectional electronic communication for centralized patient data management Company Executives: Robert Petrocelli; Jonathan Elion
HEALTHvision				
	founded 1999	employees 145	Private	HIT revenue 100%
71 '04	78 '03	Irving, Texas (877) 446-1800 www.healthvision.com	25.1 ('03) 22 ('02) 17.6 ('01)	Market: Develops Web-based solutions to create connected healthcare community for physicians, patients and consumers, who can access resources they need to simplify healthcare Company Executives: Scott Decker; Stephanie Massengill
Dairyland Healthcare Solutions				
	founded 1980	employees 206	Private	HIT revenue 100%
72 '04	81 '03	Glenwood, Minn. (800) 323-6987 www.dhsnet.com	24.7 ('03) 20.9 ('02) 19.3 ('01)	Market: Provider of financial and clinical information systems to community and specialty hospitals Company Executives: Alan J. Grundei, Pres./COO; Mark Middendorf, VP Sales

IT Companies by Healthcare Revenue (in millions)

CMHC Systems				
	founded 1978	employees 176	Private	HIT revenue 100%
73 '04	76 '03	Dublin, Ohio (800) 434-2642 www.cmhcsystems.com	23.75 ('03) 22.06 ('02) 22.06 ('01)	Market: Provides practice management software for behavioral health and public health providers, including administrative, financial, clinical and system management components; full suite of business solutions and strategic management services Company Executives: Alistair Deakin, CEO; Mike Payne, COO
Adaptis				
	founded 1997	employees 170	Private	HIT revenue 100%
74 '04	- '03	Seattle (866) 442-3278 www.adaptisinc.com	22.97 ('03) 20.02 ('02) 15.89 ('01)	Market: Provides outsourcing services to health plans so they can focus on managed Medicaid business, realize significant savings on operational costs and be assured of regulatory compliance Company Executives: James K. Anderson, CEO; Mort Latta, CIO
MEDecision Inc.				
	founded 1988	employees 145	Private	HIT revenue 100%
75 '04	85 '03	Wayne, Pa. (610) 254-0202 www.medecision.com	22.8 ('03) 17.67 ('02) 12.35 ('01)	Market: Provides integrated medical management software for managed care organizations Company Executives: David St. Clair; John Capobianco
CareCentric				
	founded 1969	employees 150	Private	HIT revenue 100%
76 '04	76 '03	Atlanta (800) 254-9872 www.carecentric.com	22 ('03) 22 ('02) 20.4 ('01)	Market: Provides home health, hospice, home medical equipment, home care pharmacy software for home healthcare industry Company Executives: John R. Festa, Pres./CEO; Mark Kulik, Sr. VP Sales & Marketing
VantageMed				
	founded 1997	employees 185	OTCBB VMDC.OB	HIT revenue 100%
77 '04	79 '03	Rancho Cordova, Calif. (877) 879-8633 www.vantagemed.com	21.9 ('03) 21.7 ('02) 23.9 ('01)	Market: Provides practice management, computerized medical records, electronic services to providers nationwide Company Executives: Richard M. Brooks; Philip Ranger
SRC Software				
	founded 1984	employees 83	Private	HIT revenue 36%
78 '04	87 '03	Portland, Ore. (800) 544-3477 www.srcsoftware.com	20.9 ('03) 16.64 ('02) 14.16 ('01)	Market: Provides performance management solutions for healthcare, offering integrated budgeting, planning and reporting systems for enterprise Company Executives: Tom Malone, Pres./CEO; Phil Sandstrom, CFO
Healthaxis Inc.				
	founded 1982	employees 240	NASDAQ HAXS	HIT revenue 100%
79 '04	84 '03	Irving, Texas (800) 519-0679 www.healthaxis.com	20.85 ('03) 19.82 ('02) 23.11 ('01)	Market: Provides fully integrated solutions and services for health benefit administrators and health insurance claim processors Company Executives: James W. McLane; John M. Carradine

IT Companies by Healthcare Revenue (in millions)

Everything4MDs				
	founded 1999	employees 16	Private	HIT revenue 100%
80 '04	- '03	Bakersfield, Calif. (800) 500-9145 www.e4mds.com	20.2 ('03) 11.15 ('02) - ('01)	Market: Provides physician offices with the durable medical equipment and medical supplies they need to manage the bottom line Company Executives: Richard Merkin; James Breslauer
Wellogic				
	founded 1992	employees 75	Private	HIT revenue 100%
81 '04	88 '03	Cambridge, Mass. (617) 621-9775 www.wellogic.com	20 ('03) 16 ('02) 15 ('01)	Market: Provides Wellogic Consult healthcare portal/EHR and consulting services, both leveraging the Wellogic Platform for Healthcare, a Web infrastructure that offers enterprise-class scalability, integration and performance Company Executives: Sumit K. Nagpal, Pres./CEO; Ajit K. Nagpal, Chair
Surgical Information Systems				
	founded 1996	employees 234	Private	HIT revenue 100%
82 '04	95 '03	Alpharetta, Ga. (800) 866-0656 www.orsoftware.com	19.2 ('03) 13.5 ('02) 10.8 ('01)	Market: Offers integrated perioperative information system that captures clinical and financial data on every patient event from scheduling through surgical transcription Company Executives: Richard L. Jackson; Scott B. L'Heureux
RCM Technologies				
	founded 1971	employees 2,480	NASDAQ RCMT	HIT revenue 10%
83 '04	- '03	Pennsauken, N.J. (856) 486-1777 www.rcmt.com	18.57 ('03) 13.52 ('02) 10.63 ('01)	Market: Provider of IT business solutions and professional engineering services to commercial and government sectors, partnering with clients to define, implement, manage broad range of technologies across multiple platforms, systems, networks Company Executives: Leon Kopyt, CEO; Stanton Remer, CFO/Treas./Sec.
HSS Inc.				
	founded 1982	employees 93	Private	HIT revenue 100%
84 '04	90 '03	Hamden, Conn. (800) 999-3747 www.hssweb.com	18.37 ('03) 15.65 ('02) 14.28 ('01)	Market: Provides solutions that streamline coding, regulatory and reimbursement processes to empower organizations to evaluate financial and operational performance, target areas for improvement, balance risk-assumption with profit opportunities Company Executives: Bob Leary, CEO; Renee Leary, Pres./COO
Tele-Tracking Technologies				
	founded 1991	employees 85	Private	HIT revenue 100%
85 '04	- '03	Pittsburgh (800) 927-0294 www.teletracking.com	16.82 ('03) 11.72 ('02) 10.8 ('01)	Market: Helps hospitals maximize existing capacity by improving patient flow process-improved bed turnover, streamlined patient placement, expedited patient transport Company Executives: Anthony Sanzo, Pres./CEO; Gene Nacey, Founder/CTO
Captiva Software Corp.				
	founded 1989	employees 310	NASDAQ CPTV	HIT revenue 29%
86 '04	98 '03	San Diego (858) 320-1000 www.captivasoftware.com	16.56 ('03) 13.12 ('02) 7.92 ('01)	Market: Provides input-management solutions for business-critical information from paper, faxed and electronic forms and documents, and other transactions Company Executives: Reynolds C. Bish, Pres./CEO; Rick E. Russo, CFO

IT Companies by Healthcare Revenue (in millions)

Exporior Corp.		founded 1978	employees 45	Private	HIT revenue 100%
87 '04	- '03	Fort Wayne, Ind. (800) 595-2020 www.exporior.com	15.82 ('03) 11.3 ('02) 9.7 ('01)	Market: Healthcare systems developer specializing in practice management and ambulatory surgery center solutions; SurgeOn and EMS products provide scheduling, case costing and billing Company Executives: J. Richard Presser, Pres./CEO; Rex Whitten, VP/COO	
Innovative Managed Care Systems Ltd.		founded 1990	employees 128	Private	HIT revenue 100%
88 '04	- '03	Dallas (800) 708-9719 www.imacs.com	15.32 ('03) 10.48 ('02) 7.11 ('01)	Market: Offers online customers acceleration of revenue cycle by collecting denials and underpayments and improving contract management process Company Executives: Harriett T. Flowers, CEO; Gary A. Cohen, COO	
NOVASOFT SANIDAD		founded 1993	employees 160	Private	HIT revenue 100%
89 '04	- '03	Rincon de la Victoria, Malaga, Spain +34 902 310031 www.gruponovasoft.com	14.97 ('03) 7.28 ('02) - ('01)	Market: Offers global and integrated solutions in health information technology, application design, quality and environmental consultancy services Company Executives: Juan Fajardo; Antonio Castillo	
Health Care Software Inc. (HCS)		founded 1969	employees 50+	Private	HIT revenue 90%
90 '04	92 '03	Farmingdale, N.J. (800) 524-1038 www.hcsinteractant.com	14.8 ('03) 14.5 ('02) 14.5 ('01)	Market: INTERACTANT, an integrated healthcare information system, supports acute, long-term care, and outpatient providers; integrates healthcare delivery networks through registration, census, billing, clinical and financial applications on single database Company Executives: Joseph J. Fahey; Joseph O. Manzi	
TATA Infotech		founded 1978	employees 3000+	NSE TATINFOTE	HIT revenue 10%
91 '04	- '03	New York (917) 494-1727 www.tatainfotech.com	14.78 ('03) 12.3 ('02) 6 ('01)	Market: Provides healthcare-focused subcontracted services including application development, support and maintenance, business process outsourcing, consulting, both on-site and off-shore, through approach tailored for healthcare environment Company Executives: Charles Antony; Vijay Srirangan	
CSC Group, The		founded 1964	employees 210	Private	HIT revenue 70%
92 '04	100 '03	Brecksville, Ohio (800) 646-4272 www.csc-papers.com	13.05 ('03) 12.7 ('02) 12 ('01)	Market: Offers business process management and outsourcing services with technology solutions for charge, payment, claims and denial processing and ultrasound reporting software that automates business office processes to improve financial performance Company Executives: William F. Zimmerman; Robert M. Zimmerman	
LanVision		founded 1989	employees 75	NASDAQ LANV	HIT revenue 100%
93 '04	95 '03	Cincinnati (800) 878-5262 www.lanvision.com	12.8 ('03) 13.46 ('02) 10.94 ('01)	Market: Supplies workflow and document imaging-based tools, applications and services assisting healthcare organizations and customers create and improve operational efficiencies through business process re-engineering, automation of labor-intensive, demanding paper environments Company Executives: J. Brian Patsy; Eric S. Lombardo	

IT Companies by Healthcare Revenue (in millions)

TeleVox Software Inc.				founded 1992	employees 135	Private	HIT revenue 99%
94 '04	- '03	Mobile, Ala. (800) 644-4266 www.televox.com	11.37 ('03) 8.27 ('02) 5.71 ('01)	Market: Provides messaging solutions for healthcare industry, delivering doctor-patient communications through diverse applications including appointment reminders, lab test results reporting, Web site design, survey tools Company Executives: Neil Armentrout, CEO; Fran Smith, COO			
Physician Micro Systems Inc.				founded 1983	employees 100	Private	HIT revenue 100%
95 '04	- '03	Seattle (800) 770-7674 www.pmsi.com	10.2 ('03) 11.4 ('02) 10 ('01)	Market: Provides EMR/practice management software; customers use Practice Partner Patient Records, Medical Billing, Appointment Scheduler, or a combination of the three Company Executives: Andrew G. Ury; Bruce Kleaveland			
TECSYS Inc.				founded 1983	employees 240	TSX TCS	HIT revenue 40%
96 '04	- '03	Montreal, Quebec (800) 922-8649 www.tecsys.com	10 ('03) 8 ('02) 7 ('01)	Market: Provides software for enterprise business and logistics solutions in healthcare supply chain management, powering distribution-centric operations globally Company Executives: David Brereton; Peter Brereton			
Dr. Notes Inc.				founded 1987	employees 130	Private	HIT revenue 100%
97 '04	- '03	Boca Raton, Fla. (888) 679-2123 www.drnotes.com	9.04 ('03) 3.23 ('02) 3.62 ('01)	Market: Offers physicians real-time medical record keeping solutions, including proprietary "Documentation By Exception" documentation process Company Executives: Angel Garcia; Carlos Sardinia			
Orion Systems International Inc.				founded 1993	employees 110	Private	HIT revenue 100%
98 '03	- '03	Santa Monica, Calif. (800) 905-9151 www.orionhealth.com	8.74 ('03) 3.75 ('02) 4.11 ('01)	Market: Provides systems integration and clinical workflow technology for health sector with software integrating existing systems and supporting improved clinical practice Company Executives: Ian McCrae, CEO; Paul Viskovich, Pres., North America			
Opus Healthcare Solutions Inc.				founded 1985	employees 75	Private	HIT revenue 100%
99 '03	- '03	Austin, Texas (800) 676-3371 www.opushealthcare.com	7.94 ('03) 4.97 ('02) 3.71 ('01)	Market: Provides integrated, enterprisewide clinical software solutions that enable healthcare organizations to succeed as businesses by empowering clinicians with tools they need to succeed as caregivers Company Executives: Tim Rhoads; Fred Beck			
MED3000 Inc.				founded 1985	employees 395	Private	HIT revenue 24%
100 '03	- '03	Pittsburgh (888) 811-2411 www.med3000.com	7.3 ('03) 6.9 ('02) 5.8 ('01)	Market: Provides healthcare management and IT, focusing on advancing performance of group medical practices and provider networks; specializes in providing knowledge, operational and technology resources Company Executives: Patrick V. Hampson, Chair/CEO; David Dillon, CFO			